

TWO REQUIREMENTS FOR SUCCESS

SMART

- Strategy
- Marketing
- Finance
- Technology

HEALTHY

- Minimal Politics
- Minimal Confusion
- High Morale
- High Productivity
- Low Turnover

THE FOUR
DISCIPLINES

OF A HEALTHY

ORGANIZATION



OVERCOMING THE

FIVE DYSFUNCTIONS

RESULTS ACCOUNTABILITY COMMITMENT CONFLICT **TRUST**



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THE SIX CRITICAL QUESTIONS

WHY DO WE EXIST?

HOW WILL WE SUCCEED?

2 HOW DO WE BEHAVE?

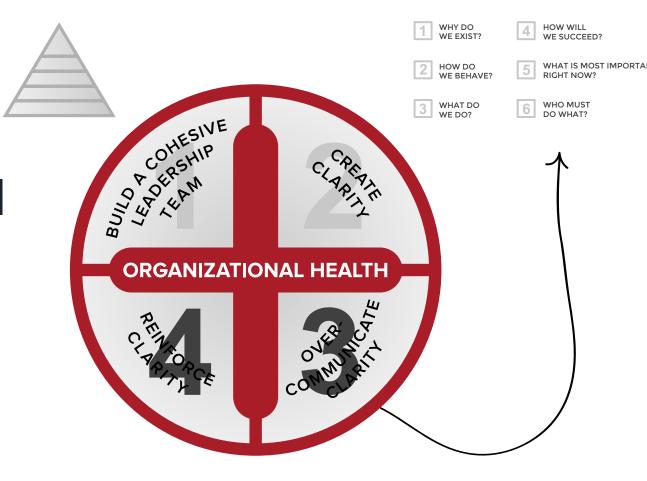
WHAT IS MOST IMPORTANT, RIGHT NOW?

3 WHAT DO WE DO?

6 WHO MUST DO WHAT?



THE FOUR DISCIPLINES OF A HEALTHY ORGANIZATION



REINFORCING CLARITY

1 HIRING

PERFORMANCE MANAGEMENT

- 3 DISMISSAL
- 4 MEETINGS



THE FOUR DISCIPLINES OF A HEALTHY ORGANIZATION



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